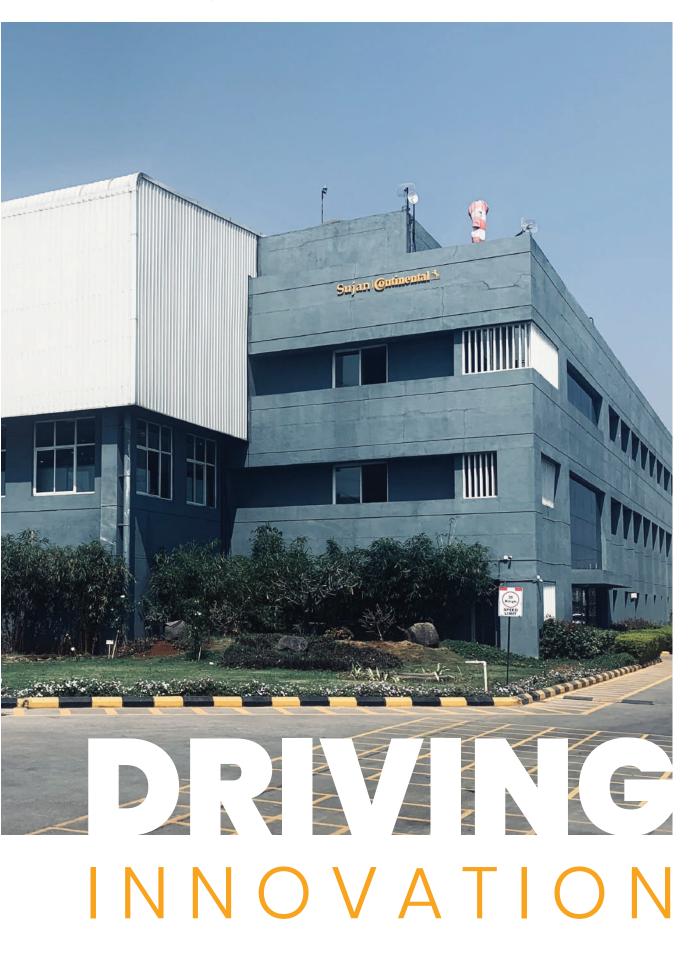
# Sujan Ontinental



## SUJAN AND CONTINENTAL

Mumbai-headquartered **Sujan ContiTech AVS Pvt Ltd (SCT)** is a product engineering company that provides Vibration Control solutions for passenger vehicles and commercial vehicles. These solutions improve vehicle ride and handling.

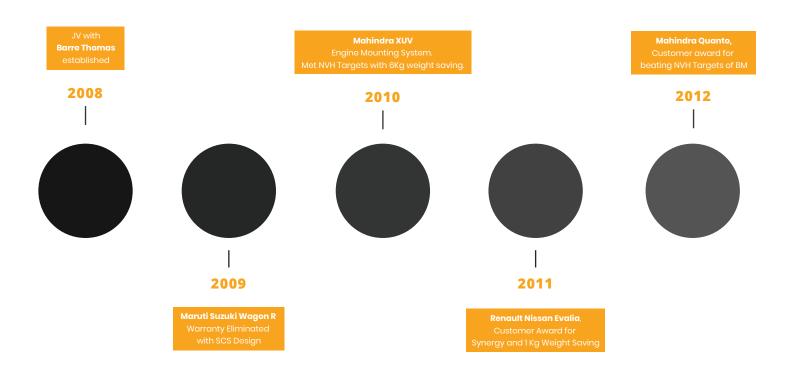
Set up in 2008 as a JV, SCT became a 50:50 joint venture with Hanover-based Continental AG in 2019.

SCT's portfolio includes Engine Mounts, Suspension Parts, Bushes and Dampers that are supplied to India's top automotive brands in both passenger vehicle and Commercial vehicle segments.

SCT is a part of Continental's ContiTech Division. As a division of Continental Corporation, ContiTech develops, manufactures and markets environmentally friendly, multi-material smart industrial and service solutions that make mining, railway engineering, the automotive industry and other important industries safer and more convenient.

The joint venture has two state-of-the-art plants at Chakan, Pune and Oragadam, near Chennai. It has an R&D center at its Chakan facility.

SCT prides itself on its robust Indian connect with customers and suppliers. SCT's value led approach has provided support to the auto sector to introduce world-class VC applications



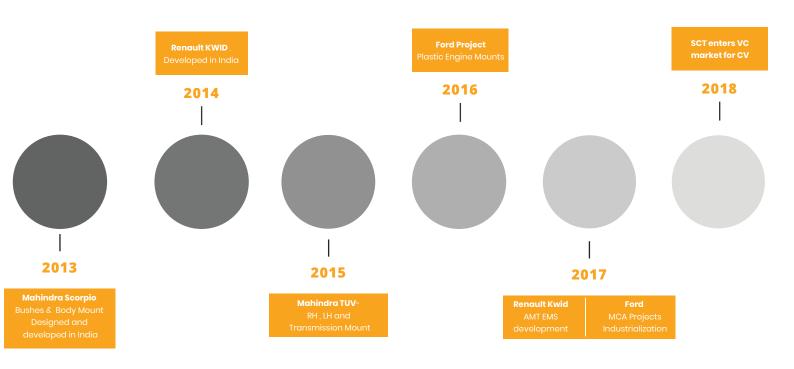
# CONTINENTAL AG

**Continental** develops pioneering technologies and services for sustainable and connected mobility of people and their goods. Founded in 1871, the technology company offers safe, efficient, intelligent, and affordable solutions for vehicles, machines, traffic and transportation.

In 2018, Continental generated sales of €44.4 billion and currently employs more than 240,000 people in 60 countries and markets.

As a division of Continental Corporation, ContiTech develops, manufactures and markets environmentally friendly, multi-material smart industrial and service solutions that make mining, railway engineering, the automotive industry and other important industries safer and more convenient.

### OUR STORY



### OUR PRODUCTS



### ENGINE MOUNT

### **PLASTIC SPRING SEAT**







### **STABI BUSH**



### FRONT STRUT MOUNTS





# SCT'S VALUE PROPOSITION

Why SCT is different?

#### We don't just manufacture VC parts. We are problem-solvers, creating innovative solutions to support our customers in India and overseas to deliver best-in-class products for a variety of PV and CV automotive platforms.

We aim to provide hybrid solutions for the Indian auto sector that are cost effective, and meet local and global standards

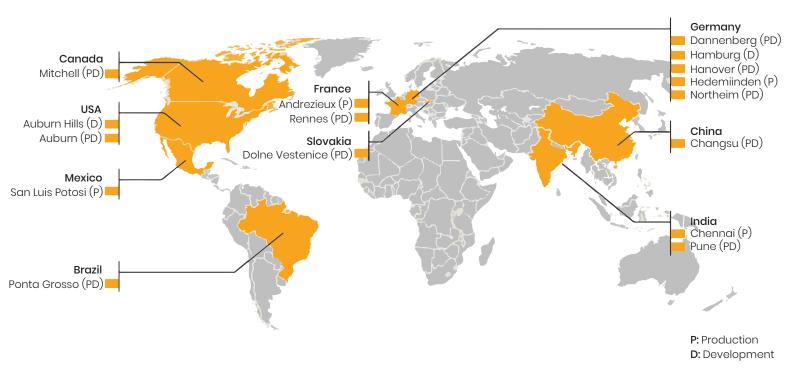
We have created value for our customers by bringing global technology to India and complementing it with our local insight & connect.

We were given an opportunity by Mahindra & Mahindra to support their various products. In our decade-long association we have brought value on the table, for which we have been recognised. For example, we supported the launch of the XUV500, and have worked with Mahindra on all generations of the XUV.

When the Renault-Nissan Alliance set up operations in India, we helped them lightweight crucial parts for an entry-level hatchback that is one of India's popular cars

We set up an exclusive robotic arm to make VC parts ensuring minimal defects, minimum loss and downtime for customer

# AVS GLOBAL FOOTPRINT



### INDIA R AND D

Sujan Continental's R&D center has a staff of 45 employees equipped with capabilities across the Vibration Control product portfolio. The R&D center is headed by a Chief Technology Officer.

The guiding philosophy of our R&D is a keen focus on customer-led innovations. The R&D center has focussed exclusively on applications for 4-wheelers including passenger cars, UVs and SUVs.

In 2018, the R&D center was expanded to include VC applications for the Commercial Vehicles sector. Our R&D strengths include product conceptualisation, design and validation. With its global R&D network, the company works closely with R&D centers of Continental AG in all geographies including North America, Europe, Mexico and China.

Our value-led play has enabled us to gain the trust of our local and overseas customers.

### OUR GLOBAL CUSTOMERS

### **Passenger Vehicles**



## OUR AWARDS



**GM** Supplier Quality Excellence Award, 2013



Bureau Veritas Certification



**Mahindra** Award for Supplier Evaluation - Level B



Mahindra Award of Excellence In Product Development



**DNV-GL** Management System Certificate





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